

EXECUTIVE-SEARCH FIRMS

Recruiters Serving Real Estate Companies

Organization	Contact	Specialty	Retainer	Contingency
20-20 Foresight Executive Search, Chicago	Bob Cavoto, 708-246-2100 bcavoto@2020-4.com	All functions	•	
Aethos Consulting, Boulder, Colo.	Keith Kefgen, 516-770-2331 kkefgen@aethoscg.com	Acquisitions, asset-management, and executive positions for hotels, casinos and restaurants	•	
ALJ Group, Chicago	Todd Justic, 773-445-3423 tjustic@aljgroupllc.com	Development, construction, engineering and architecture	•	
Allium Partners, Chicago	Jay Costley, 312-755-8351 jcostley@alliumpartners.com	All functions	•	
Ankenbrandt Group, Newport Beach, Calif.	Dave Ankenbrandt, 949-955-1455 dave@ankgrp.com	All functions		•
Atlantic Group, New York	Rich Scardina, 212-271-1190 rscardina@atlantic-grp.com	All functions	•	•
Bachrach Group, New York	Chris Papa, 212-279-7777 chrisp@bachrachgroup.com	All functions	•	•
Bob Poline Associates, San Diego	Bob Poline, 858-541-2500 bob@polineassociates.com	All functions for firms specializing in retail and mixed-use properties	•	•
Caldwell Partners, Toronto	Paul Heller, 212-652-6113 pheller@caldwellpartners.com	All functions	•	
Christenson Advisors, Chicago	Kevin Christenson, 312-214-3480 kevin@christensonadvisors.com	All functions	•	
Claremont Search, New York	Jane Ezersky, 212-866-3600 info@claremontsearch.com	All functions	•	
CPI, New York	Renee Hylton, 212-354-3933 renee@cpiny.com	Acquisitions and asset management professionals	•	
Crown Advisors, Pittsburgh	Bert McDermott, 412-348-1550 bert@crownsearch.com	All functions	•	
Dawn Taylor Associates, New York	Michael Kinsler, 203-341-9592, ext. 107 michael@dawntaylor.com	All functions		•
DHR International, Chicago	Sayres Dudley, 214-347-8083 sdudley@dhrinternational.com	All functions	•	
Easton Executive Recruiting, Dallas	Alex Cox, 214-584-6657 alex@eastonrecruiting.com	All functions for real estate investment firms	•	•
Equinox Search, New York	Barbara Beck, 212-660-7455 bbeck@equinoxsearch.com	All functions	•	

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Ferguson Partners, Chicago	William Ferguson, 312-893-2333 wjferguson@m.fergusonpartners.com	Corporate- and board-level and senior-management positions	•	
Futurestep (Korn Ferry), New York	George Gilmartin, 212-973-5872 george.gilmartin@kornferry.com	All functions at director level and below	•	
Gillham, Golbeck & Associates, Dallas	Rick Gillham, 214-880-9040 rgillham@ggasearch.com	All functions	•	
Glocap Search, New York	Sun-Sun de Swaan, 646-356-6479 deswaan@glocap.com	All functions	•	•
Grant Morgan Associates, Bethesda, Md.	Mark Pugrant, 301-718-8888 mpugrant@grantmorgan.com	All functions	•	•
Heidrick & Struggles, Chicago	Graham Beatty, 212-699-3009 gbeatty@heidrick.com	All functions	•	
Huntington Partners, Mars, Pa.	Chris Aretta, 724-864-1600 caretta@huntingtonpartners.com	All functions	•	•
HVS Executive Search, Mineola, N.Y.	Court Williams, 516-248-8828, ext. 220 cwilliams@hvs.com	Acquisitions, asset-management and executive positions for hotels, casinos and restaurants	•	
John Morrow & Associates, Irwin, Pa.	Jim Morrow, 724-864-9500 jimm@morrowassociates.com	All functions	•	•
Joseph Chris Partners, Houston	Veronica Ramirez, 281-359-2108 vramirez@josephchris.net	All functions	•	•
Judson Partners, New York	Cornelia Kiley, 646-757-9976 ckiley@judsonpartners.com	All functions	•	
Kaye/Bassman International, Dallas	Marty Shapan, 972-265-5202 martys@kbic.com	All functions	•	
Keller Augusta, Boston	Kate Keller, 212-584-7880 kate@kelleraugusta.com	All functions	•	
Korn Ferry, Los Angeles	Anthony LoPinto, 212-984-9329 anthony.lopinto@kornferry.com	Board directors and senior executives	•	
Leichter Ellison, New York	Van Leichter, 646-503-5352 van@leichterellison.com	All functions, platform acquisitions and capital raising	•	
LT Executive Search, Los Angeles	Leanne Tomar, 310-734-7577 leanne@ltexecutivesearch.com	All functions	•	
Marcus & Associates, New York	Jacob Lefkowitz, 212-856-9888	All functions	•	•
Newbridge Search, New York	Gregory Shultz, 212-626-6719 info@newbridgesearch.com	All functions	•	
Newport Group, Encinitas, Calif.	John Fitzpatrick, 760-944-6795 John@newportsearch.com	Development, investment and property management	•	•
Norgay Partners, New York	Mary Gay Townsend, 646-838-0499 mgtownsend@norgaypartners.com	All functions	•	
Odgers Berndtson, New York	Robert Baron, 416-366-1990 robert.baron@odgersberndtson.com	Vice president and above	•	
Peregrine Group, Chicago	Ward Feste, 312-564-8886 wfeste@peregrinegroupllc.com	All functions	•	
Real Estate Executive Search, Dania Beach, Fla.	Richard Birgel, 954-927-6000	All functions		•

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Redpath Partners, New York	Emma Stuart, 347-703-1529 emma@redpathpartners.com	All functions	•	•
RETS Associates, Newport Beach, Calif.	Kent Elliott, 949-724-0800 kent@retsusa.com	All functions	•	•
Rhodes Associates, New York	Steven Littman, 212-503-0444 slittman@rhodesassociates.com	All functions	•	
Russell Reynolds Associates, New York	Debra Barbanel, 310-775-8942 deb.barbanel@russellreynolds.com	Board directors and senior executives	•	
Sheffield Haworth, New York	Jennifer Novack, 646-979-2823 novack@sheffieldhaworth.com	All functions	•	
SG Partners, New York	Sheri Gellman, 212-922-9544 sgellman@sgpartners.com	All functions	•	•
Sousou Partners, London	George Giannopoulos, 212-557-7500 george@sousoupartners.com	All functions	•	
Southcoast Partners, Kingwood, Texas	David Bowles, 281-358-3199 dbowles@southcoastpartners.com	All functions	•	•
Spencer Stuart, Chicago	Lynn Cherney, 312-396-3940 lcherney@spencerstuart.com	Senior executives, boards and leadership assessment	•	
Terra Search, San Francisco	Matt Slepín, 415-433-2244 matt@terraresearchpartners.com	All functions	•	
Trovato Group, Madison, Wis.	Al Marco, 608-239-1801 amarco@trovatogroup.com	All functions	•	•
VSR Advisors, New York	Vivian Rabin, 973-458-1535 vrabin@vsradvisors.com	All functions	•	

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